

**INTERNATIONAL PURCHASING OFFICES (IPOS) CONFERENCE  
ON  
"GOING GLOBAL – CHALLENGES AHEAD"**

**Monday, 9<sup>th</sup> January 2012  
Venue: Longchamp, The Taj Mahal Hotel  
Number One Mansingh Road New Delhi - 110001**

**Programme**

9.30 a.m. Registration

***Inaugural Session***

10.00 a.m. Welcome Remarks

**Mr. B.K. Bose**  
Chairman IPO Forum

10.15 a.m. Remarks

**Mr. Jayant Davar**  
Chairman, Globalisation Committee &  
Trade Fairs, ACMA

10.25 a.m. Presentation by

**Mr. Samik k Biswas**, Asia Operations  
Practice, Mckinsey & Company on  
"Growth in Exports relative to the  
current economic situation in Europe &  
the US"

10.50 a.m. Inaugural Address by the Chief Guest

**Mr. Sumanta Chaudhuri**  
Joint Secretary  
Department of Commerce

11.00 a.m. Q & A

11.10 a.m. Vote of Thanks

**Mr. Surinder P. Kanwar**  
Vice President, ACMA

11.15 – 11.45 a.m. Tea / Coffee

***Global Sourcing Opportunities & Challenges***

11.45 – 12.00 p.m. Mr. Sarvadada Swamy, Director – IPO, General Motors

12.00 – 12.15 p.m. Mr. Sascha Mierbach, VP – Purchasing, Getrag

12.15 – 12.30 p.m. Mr. Sachin Uttarkar, Director – IPO, Tyco

12.30 – 12.45 p.m. Q & A

**Market & improve our supplier design capability**

12.45 – 1.15 p.m. Mr. Harvansh Batra, Director – Sourcing, EADS

**Panel Discussion on “Role of TIER 1 suppliers in the development of supplier capabilities”**

1.15 – 2.00 p.m. Moderator: Mr. B. K. Bose, Chairman, IPO Forum

2.00 – 2.05 p.m. Closing remarks

**Mr. Rattan Kapur**  
Chairman (NR), ACMA

2.05 – 2.45 p.m. Lunch & Networking

2.45 – 3.30 p.m. Interaction of IPO Forum with Globalisation Committee

3.30 – 5.00 p.m. IPO Forum meeting

Agenda for discussion

⬇ Review of 2011 activities

⬇ Plan for 2012/2013

5.00 p.m. Programme ends

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